



We Support The Infrastructure, You Provide The IT Services

Zettagrid Cloud Partner Program

The Zettagrid Cloud Partner Program is designed to help and reward partners to build innovative customer solutions using technology based on Zettagrid award winning infrastructure. The Program is a wholesale service and allows partners to set your own brand and margin on the IaaS/Cloud Products (Virtual Server, Virtual Data Center, Backup and Disaster Recovery). This Program removes the headaches of investing, building and managing the infrastructure.

Why Partner With Us



Expand your portfolio



Dedicated sales & presales support



Retain customer relationship



Monthly recurring revenue with freedom to charge



No upfront or infrastructure cost



Sales & technical training



24X7x365 partner support



High availability infrastructure with data center in Indonesia

Our Cloud Partners



CLOUD PROVIDER PROGRAM



Business Works Best When Companies Work Together



System Integrators

Enterprises of all sizes are using cloud and disaster recovery services. Many of them are looking for guidance, implementation assistance, monitoring and management of this new service delivery model. Zettagrid cloud services empowers already established system integrators by enabling you to deliver a complete end to end, high value innovative solutions built on secure and best in class technology to maintain your long term clients. **You control the customer relationship we support you.**



ISV and SaaS Provider

Customers no longer want on-premise solutions. From public multi-tenant SaaS to dedicated virtual private SaaS solutions, Zettagrid cloud services can provide you with a wide range of on-demand solution to enable you to scale up and out. We support you 24x7 with flexible resources and transparent metrics. **Delivering your solutions and SaaS: public, private or hybrid now.**



IT Resellers

You want to maximize market potential and transform the way you do business, now you can rely on Zettagrid cloud services. You can create and expand your product offering by combining your solutions with cloud services to create customer stickiness and ensure long-term relationship with them. **Expand your offering portfolio!**



Service Provider

Zettagrid lets you offer your clients a scalable, highly secure, flexible and quick provisioning cloud services in addition to your current services. With our simple to use Account Portal and Partner Portal, and billing automation, you can build and run cloud quickly while offering direct network connectivity. **Get more revenue from infrastructure.**

Program Benefits



Features	Registered	Certified	Premier
Upfront Cost	No	No	No
Infrastructure Investment	No	No	No
Partner Portal	Yes	Yes	Yes
Training	Sales	Technical/Sales	Technical/Sales
Preferred Pricing	Rebates	Certified Price List	Premier Price List
NFR	IDR 1,000,000/month	IDR 2,000,000/month	IDR 5,000,000/month
MDF	No	Co-Branding	Partner Branding
Deal Registration	No	Yes	Yes
SLA	Zettagrid	Partner	Partner

Join Now!
www.zettagrid.id/partners

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